

AGENDA ITEM FOR ADMINISTRATIVE MEETING

( ) Discussion only

(x) Action

FROM (DEPT/ DIVISION): Sheriff's Office

PROGRAM: Emergency Management

SUBJECT: TraffCloud Software Renewal

**Background:** Last year Emergency Management was awarded through a Homeland Security Grant, funds to purchase Variable Message Reader Boards for both Umatilla and Morrow Counties. These boards have been used so far for planned events such as the Umatilla County Fair and Farm City Pro Rodeo as well as for COVID testing and vaccine events. One board for each county also is used by Law Enforcement for speed control and analysis. These boards have an iCloud platform to control them remotely. This platform is also used for generating reports from the speed unit, allowing for better targeted enforcement and traffic flow information. Since Umatilla Co is the account fiduciary, we will be asked to pay this bill in its entirety and invoice Morrow Co for reimbursement of their part (\$4,282.90).

(x) **ACTION REQUESTED:**  
Authorize signature of the quote to proceed with use of the system until renewal in March 2023 as well as authorize payment of the invoice reflecting this quote amount when received.

**ATTACHMENTS:**

Date: (12/30/21)

Submitted By: (Thomas Roberts)

\*\*\*\*\*For Internal Use Only\*\*\*\*\*

**Checkoffs:**

- ( ) Exec. Asst.
- ( ) Dept. Head (copy)
- ( ) Human Resources (copy)
- ( ) Budget (copy)
- ( ) Fiscal
- ( ) Legal (copy)
- ( ) (Other - List: )

To be notified of Meeting:

Needed at Meeting: Thomas Roberts

PLEASE RETURN THIS FORM AND ATTACHMENTS TO Executive Assistant

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Scheduled for meeting on: January 5, 2022

Action taken:

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Follow-up:



All Traffic Solutions Inc.

**14201 Sullyfield Cr., Ste 300 Chantilly, VA 20151**

Phone: 814-237-9005 • Fax: 814-237-9006

Tax ID: 25-1887906

**Purchase Order Address:** 3100 Research Dr.  
State College, PA 16801

**RENEWAL QUOTE**

**Renewal Number:**

Q-61301

**Issue Date:**

12/22/2021

Account ID: 251751

**For Questions please contact:**

Corey Hart

chart@alltrafficsolutions.com

**Bill To:**

Umatilla County Emer Management  
ATTN: Tom Roberts  
4700 NW Pioneer Pl  
Pendleton OR 97801

Billing Contact:

**Multi-Year Discount Options:**

**24 Month Renewal, Save 10%**  
**36 Month Renewal, Save 15%**

**Contract:**

**Current/Prior Expiration Date:** See Notes

**Renewal Term:** : See Notes

**Expiration after Renewal:** : See Notes

Item No	Description	For Qty Devices	Annual Unit Price	Total Per Billing Interval
4000771	App, Messaging Suite (12mo); Equip Mgmt, Image Mgmt, Alerts, Mapping and PremierCare	4	\$950.00	\$3,800.00
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	2	\$1,500.00	\$3,000.00
4001133	App, Message Suite, NTCIP, (12mos)	2	\$950.00	\$1,900.00
4001435	App, Message Suite, NTCIP, (1mos)	2	\$79.16	\$158.32
4001435	App, Message Suite, NTCIP, (1mos)	2	\$79.16	\$158.32
4001191	App, Discount - Renewal	1	(\$450.83)	(\$450.83)
			<b>Total:</b>	<b>\$8,565.81</b>

**Special Notes:** SN: 1000162 and SN 1000163 (Wanco boards) expire on 1/24/2022  
All other devices expire on 3/30/2022

The goal of this quote is to co term all devices to expire on 3/30/2023.

Line item 1: 12 month extension for SN: 24951121079030, SN: 24951121079130, SN: 24951121079230 and SN: 24951121079330 (3/30/2022 - 3/30/2023)

Line item 2: 12 month extensions for SN: 24971021017230 and SN: 24971021017330 (3/30/2022 - 3/30/2023)

Line item 3: 12 month extensions for SN: 1000162 and SN 1000163 (1/24/2022 - 1/24/2023)

Line item 4 and 5: 2 month extensions for SN: 1000162 and SN 1000163 (1/24/2023 - 3/24/2023) \*ATS will compensate the 6 days through 3/30/2023\*

Line item 6: 5% multi sign discount

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**Renewal Options:**

- **Renewal quote signature required below for sales order to be valid.**
  - **Sign and Pay from This Quote:** Pay directly from this quote after signing below. A signed copy must be sent to ATS via email/fax/mail.
  - **Sign and Return Quote:** Sign below indicating you have initiated payment process and authorize the continuation of services. Payment must be received within 30 days from expiration for continuity of service.
  - **Issue Purchase Order:** Issue a Purchase Order for the renewal. We will re-submit a new invoice referencing that PO.
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Renewal Authorization: By Signing below, I indicate that my organization does not require a purchase order and I am authorized to commit my organization to this order.

John M. Shafer	Commissioner		1/5/2022
Print Name	Title	Signature	Date