Purchases for Hermiston Student Health Center SUBJECT: Requested Action: Background: Approve purchase of Welch Allyn Spot Vision Screener and Welch Allyn OAE Hearing Screener The Hermiston Student Health Center opened at from McKesson totaling \$14,043.19. Hermiston High School on November 4, 2024. This center is a partnership with Hermiston School District to help provide access to healthcare for students. Recently, UCo Health was awarded a \$30,000 grant from Wildhorse Foundation for purchasing medical supplies to aid in starting this clinic. Today we are requesting approval to purchase two items with the Wildhorse grant funding Vision Screener - \$8,265.88 Hearing Screener – \$5,777.31 These tools will help to ensure accurate medical screenings are available to youth accessing services at this center. 1. Quote from McKesson 2. Vision Screening Information 3. Hearing Screening ATTACHMENTS: Information 11/15/2024) Submitted By: Alisha Lundgren Date: (*********For Internal Use Only******* Checkoffs:) Dept. Heard (copy) To be notified of Meeting:) Human Resources (copy)) Fiscal) Legal (copy) Needed at Meeting:) (Other - List:) *********************

AGENDA ITEM FOR ADMINISTRATIVE MEETING

FROM (DEPT/ DIVISION): UCo Health

Scheduled for meeting on: November 26, 2024

Action taken:

Follow-up:

() Discussion only

(X) Action

McKESSON

Price Quote

Empowering Healthcare

Prices reflected may not apply to all ship-to locations and are subject to vendor eligibility requirements and approvals

ľ	McKesson Medical-Surgical	Umatilla County Health Dept 541-2785432
	Customer Svc Phone: (916) 770-8005	200 Se 3rd St
		Pendleton, OR 97801-2503
		Account Number: 54358890
		Ship To Number: 54358890

Quote Total PO Num Header Comment \$21,826.87

Item Num	Qty	UOM Vendor Abbr	Catalog Num	Full Item Desc	Price Ext Price Line Comment
924481	1	EA Wa	VS100S-B	Screener, Vision Spot Vs100 W/case Wa	\$8,265.88 \$8,265.88
1030197	1	EA Wa	39500	Screener, Hearing Oae	\$5,777.31 \$5,777.31

Cust Svc: (916) 770-8005, Fax:





Easy to use

Breeze through vision screening with an out-of-box easy handheld camera, featuring point-and-shoot auto-capture of both eyes in seconds. The portable design is perfect for busy pediatric offices, schools and community vision screenings. Smart technology guides you through vision screening and captures results on 97% of children.¹

Designed to safeguard children's vision

Backed by peer-reviewed clinical evidence,² Spot® Vision Screener enables fast and objective detection of six amblyopic risk factors in children as young as six months.

Measurable improvement compared to chart-based screening

We're experts in helping any size organization improve their vision screening program. The introduction of Spot Vision Screener, at The Pediatric Physicians' Organization at Boston Children's Hospital (PPOC) helped them increase vision screening completion rates in three-year-olds to 87%, compared to only 39% using chartbased screening.³

A smart investment

When you implement Spot Vision Screener, you can generate reimbursement revenue through CPT 99177.* You'll also get a more efficient vision screening experience that helps to increase vision screening completion rates and decrease unnecessary referrals to an eye care specialist.

* CPT code 99177 describes instrumentation that provides on-site, real-time analysis of the images. This does not require electronic transfer of data for analysis. The physician is able to receive an on-site reading and report.



WELCH ALLYN® SPOT® VISION SCREENER SELECT PRODUCT SPECIFICATIONS

Spherical Equivalent Range	-7.5D to +7.5D in 0.25D increments (D = diopters)
Cylindrical Range	-3.00D to +3.00D in 0.25D increments
Pupil Size	3.0 mm to 9.0 mm (3.0 mm available for 20-100 age range)
Gaze Measurement	0 to 20 degrees
Dimensions	Length; 8 1/2 in (20.3 cm), Width: 6 3/4 in (15.2 cm), Height: 4 3/4 in (10.2 cm)
Weight	~2.55 lbs (1157 g)
Battery	Lithium Ion. Expected life ~2.5 years (under normal usage)
Time Per Measurement	Second(s)
Measuring Distance	3.3 ft
Fixation Target	Random LED visual pattern and audible sound

For a complete list of product specifications, visit hillrom.com/spotvisionscreener.

ORDERING INFORMATION

VS100S-B	Spot Vision Screener, power supply and cord, wrist strap, DFU and carrying case
S1-VS100	Spot Vision Screener, Partners in Care SM Comprehensive Partnership Program, 1-Year
S1-VS100-2	Spot Vision Screener, Partners in Care Comprehensive Partnership Program, 2-Year
S1-VS100-5	Spot Vision Screener, Partners in Care Comprehensive Partnership Program, 5-Year

For more information, please visit hillrom.com/spotvisionscreener.

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4341 State Street Road, Skaneateles Falls, NY 13153

Hill-Rom reserves the right to make changes without notice in design, specifications and models. The only warranty Hill-Rom makes is the express written warranty extended on the sale or rental of its products.

The information contained in this document is provided for convenience only and represents no statement, promise or guarantee by Welch Allyn concerning coverage or levels of reimbursement. Payment will vary by geographic locality. It is always the provider's responsibility to determine accurate coding, coverage and claim information for the services that were provided.

¹ Crescioni, M., Miller, J. M. & Harvey, E. M. (2015). Accuracy of the Spot and Plusoptix photoscreeners for detection of astigmatism. Journal of the American Association for Pediatric Ophthalmology and Strabismus, 19®: 435-440

² Peterseim, M. M. W., Papa, C. E., Wilson, M. E., Davidson, J. D., Shtessel, M., Husain, M., Cheeseman, E. W., Wolf, B. J., & Trivedi, R. (2015). The effectiveness of the Spot vision screener in detecting amblyopia risk factors. Journal of the American Association for Pediatric Ophthalmology and Strabismus, 18®: 539-542 ³ Implementation of Instrument-Based Vision Screening for Preschool-Age Children in Primary Care (Published: July 2017 – PEDIATRICS)Hillrom.com



There's a small window of opportunity to realize improved clinical outcomes when detecting and treating hearing loss in young children.

Research has shown that undetected hearing loss leads to delays in speech, language, cognitive and social-emotional development, negatively affecting academic performance and potential.¹

WELCH ALLYN® OAE HEARING SCREENER

Objective hearing screening technology tests at key speech frequencies (2, 3, 4, 5 kHz), which is ideal when testing newborns, infants, toddlers, preschool and school-age children.

1 LOW-COST DISPOSABLE EAR TIPS

Fit all sizes of ears, from infant to geriatric. Sizes range from 3 mm to 15 mm.

2 DURABLE PROBE

Designed with HDMI connector to help eliminate connector pin breakage.

3 WIRELESS PRINTER

Thermal printer provides graphic and tabular reports in seconds with a single button press.







OBJECTIVE SCREENING METHODS SUPPORT PATIENT COMFORT AND STAFF EFFICIENCIES

- Fast—three button pushes turn on the device and complete tests on both ears in 8 – 16 seconds per ear²
- Minimal cooperation required; rapidly screen children who are too young to respond or have difficulty sitting still
- Approved for testing children with pressure equalizer tubes
- Intuitive display prompts staff through the test

REDUCE POOR TEST RESULTS WITH THE HELP OF NOISE MANAGEMENT TECHNOLOGY

Conducting a test is easier for your staff, even when the environment is not ideal. Patented Adaptive Noise Artifact Reduction technology addresses the impact of ambient sound on a reading. The AutoStart check and in-the ear calibration features help ensure the probe is secured and testing in acceptable conditions, helping improve test accuracy and outcomes.





Hillrom.





WELCH ALLYN® DATA MANAGER SOFTWARE

An intuitive and powerful application to manage, view, archive and export test results.

- Results can be sorted by ear, testers, dates and outcomes
- Export full-color, 8.5" x 11" reports in multiple formats with graphic and tabular data, results notes and test information—perfect for consulting with parents and colleagues and for record keeping
- Easily attach test results to patient records within most EMR systems

EASY ACCESS TO PATIENT DATA TO SHARE RESULTS, CONSULT AND SUPPORT LONG-TERM HEARING SCREENING PROTOCOLS

- Store up to 250 tests on device, even when battery life is depleted
- Transfer test data from OAE Hearing Screener to Welch Allyn Data Manager Software in seconds, via hard-wired or wireless connectivity from device to PC

ORDERING INFORMATION

Part Number	Description
39500	OAE Hearing Screener Complete System (includes printer, disposable ear tip starter kit and charging cradle)
39500-NP	OAE Hearing Screener Complete System (printer not included)
39402	OAE Hearing Screener Probe Assembly
39410	Printer, complete (includes power supply)
39420	OAE Disposable Ear Tip Starter Kit
39411	OAE Hearing Screener Data Manager Software
39415	OAE Hearing Screener Carrying Case

Connect with your Hillrom sales representative today to learn more about our hearing screening portfolio.

hillrom.com

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¹ Moeller MP. Early intervention and language development in children who are deaf and hard of hearing. Pediatrics 2000;106:e43 and Yoshinaga-Itano C. From screening to early identification and intervention: discovering predictors to successful outcomes for children with significant hearing loss. J Deaf Stud Dear Educ. 2003;8:11-30

² Assumes DPOAE screening with 2-4 second averaging